



IN-DEPTH KNOWLEDGE OF HIGH PRESSURE

COMPARATIVE RATIONAL- ISATION CALCULATIONS

INTRODUCTION

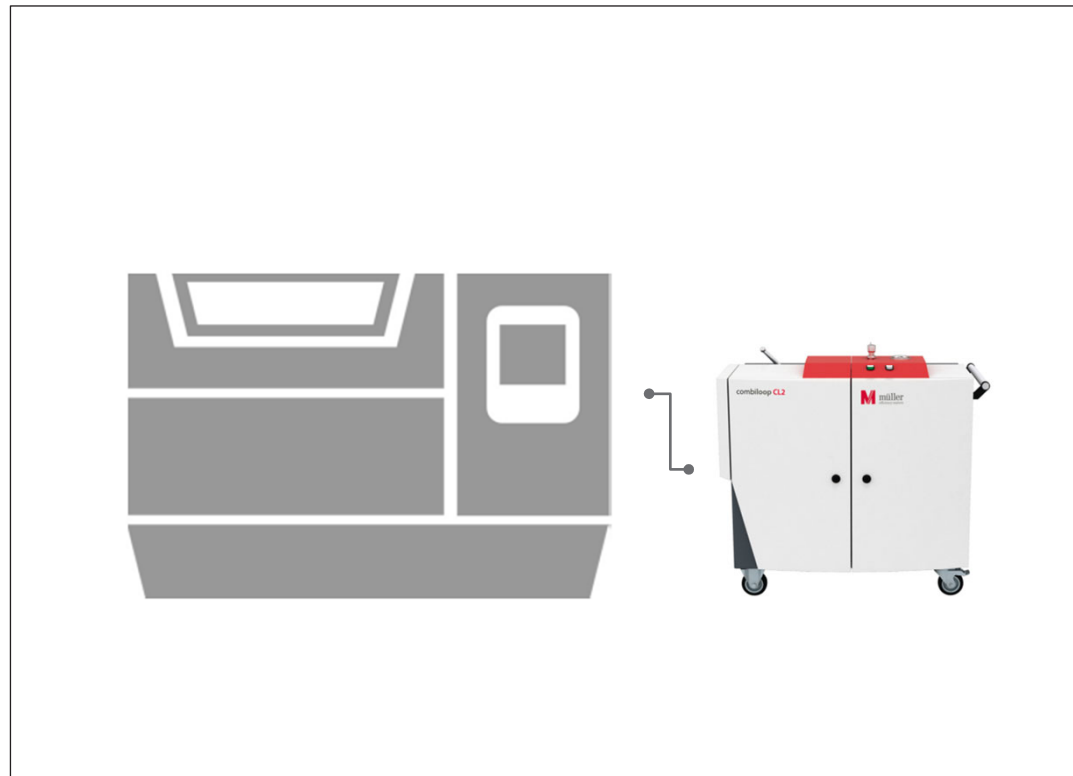
// The following calculations are based on a customer's situation. The calculations are based on a turning/milling centre that now operates in combination with combiloop CL3 and automatic reversible flow filter.

Outline data:

// Turning/milling centre

// Machine running time (with combiloop):
209 days per year / 21 hours per day

// Hourly rate for machine here: approx. € 68
per hour



EXTENSION OF TOOL LIFE

	Characteristic	Advantage/benefit
WITHOUT COMBILOOP CL3		
Drill wear with 150,000 turned parts	107 drills (including regrinding)	
Costs per drill	€ 96.00	
Total costs for drills	107 x € 96.00	€ 10,272.00 per year
WITH COMBILOOP CL3		
Extension of the tool life here:	sevenfold	
Drill wear with 150,000 turned parts	15 drills (including regrinding)	
Costs per drill (with internal cooling)	€ 320.00	
Total costs for drills	15 x € 320.00	€ 4,800.00 per year
Potential savings with combiloop per machine		€ 5,472.00 per year



DRILLING WITHOUT CLEARING

	Characteristic	Advantage/benefit
WITHOUT COMBILOOP CL3		
Clearances	required	
Production time for 150,000 turned parts	209 production days	
Costs based on the hourly machine rate	209 days x 21 hours x € 68.00	€ 298,452 per year
WITH COMBILOOP CL3		
Clearances	not required	
Time saved per item here	up to 8%	
Production time for 150,000 turned parts	192 production days	
Costs based on the hourly machine rate	192 days x 21 hours x € 68.00	€ 274,176 per year
Potential savings with combiloop per machine		€ 24,276.00 per year



ENERGY EFFICIENCY (ELIMINATION OF COOLING)



	Competitor product (screw pump)	combiloop CL3 (piston pump)	Benefits
COMPARED WITH RIVAL CONSTANT PUMPS (E.G. SCREW PUMP)			
Power consumption pump with maximum output 30 l/min and 80 bar high pressure	7.0 KW	4.0 KW	
Energy saving	-	3.0 KW	
Additional energy saving by adapting the pump	-	1.0 KW	
Potential savings with combiloop per machine	209 days x 21 hours x € 0.15		€ 2,633 per year
SCREW PUMP REQUIRED ADDITIONAL COOLING:			
Additional cooling	required	not required	
Power consumption	Conversion of excess performance into heat	adjusted	
Potential savings with combiloop per machine	209 days x 21 hours x 3.0 KW x € 0.15		€ 1,975 per year



OVERVIEW OF RATIONALISATION POTENTIAL



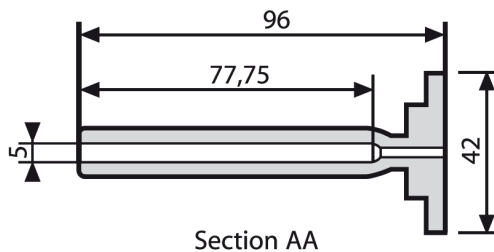
Rationalisation area	Description	Advantage	Value
High pressure	<ul style="list-style-type: none"> Drill wear Working without clearing 	Sevenfold reduction 8% time saved	€ 5,472 € 24,276
Full flow or bypass filtration	<ul style="list-style-type: none"> No filter changes, no consumables Improved CL life for full flow filtration 	Time and cost advantage 10% cost savings	€ 1,380 € 950
Energy efficiency	<ul style="list-style-type: none"> Regulating pump effect Cooling for constant pump 	Approx. 3 - 4 kW/hour savings Does not apply to CL + CS (cost advantage)	€ 2,633 € 1,975
Process reliability	<ul style="list-style-type: none"> Improved quality output Unattended multi-shift operations possible in practice 	Here, the advantage can be estimated only with caution	€ 6,000
Total		192 production days/year 21 hours/day	€ 42,686

// Not every one of these effects can be applied accumulatively at every customer location

// However, most customers will find one or two examples that they can transfer in their minds to their own situation

// Investments pay off – positive ROI achieved

DEEP-HOLE DRILLING IN-HOUSE VS. OUTSOURCING



// Sliding headstock automatic lathe without high pressure – deep holes could not be drilled

// Drilling therefore outsourced

// This example does not illustrate the time saved by the advantage that the part is finished on the one machine.

	Characteristic	Advantage / benefit
WITHOUT COMBILOOP		
Outsourcing	134,400 pieces à € 0.33	Per year € 44,352
WITH COMBILOOP CL3		
Drill wear per item	134,400 pieces à € 0.03	€ 4,032
Additional machine time	134,400 pieces à € 0.15	€ 20,160
Costs per item if made in-house	134,400 pieces x € 0.18	€ 24,192
Benefit from in-house production		€ 20,160

// Example from practice:

// Part according to drawing, see fig.

// Drill hole depth: 77.75 mm

// Drill hole diameter: 5 mm

// 192 production days outputting 700 parts a day

// Total annual production approx 134,400 parts

